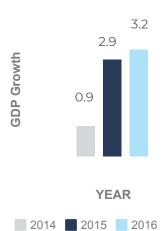
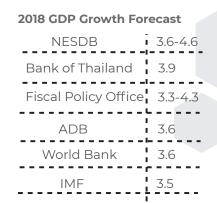
## Thailand's **Economic Factsheet**

## **Economic Figures**







Foreign Reserves bil. USD

as of Nov 2017)

Policy Interest Rate

1.50% (Q4/2017)

Unemployment Rate

) (Q3/2017)

Public Debt Per GDP

Inflation

0.4%



## Trade & Tourism

**Trade Statistics** (Jan-Nov 2017: bil. USD)

216.95 202.74

+14.21

Export Value

**Import** Value

Trade Balance

**Tourism** Foreign Tourists (Jan-Nov 2017)

31.85

million

**Top Tourists** (Ranking by Number)





Malaysia



South Korea

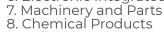






- 1. Auto Parts & Accessories
- 2. Computer, Equipment, & Parts
- 3. Precious Stones & Accessories
- 5. Plastic Pellets
- 6. Electronic Integrated Circuits

## 4. Rubber Products



9. Refined Fuels

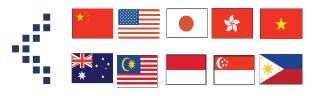
10. Rubber

Top 10 Import Origins as of Nov 2017





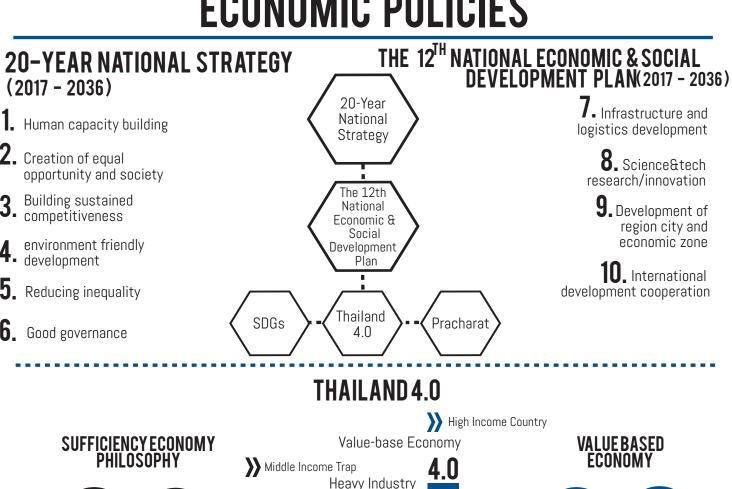
#### Top 10 Export Destinations as of Nov 2017

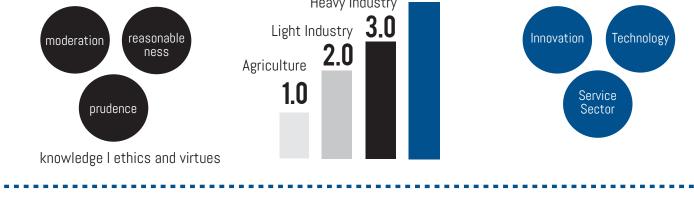


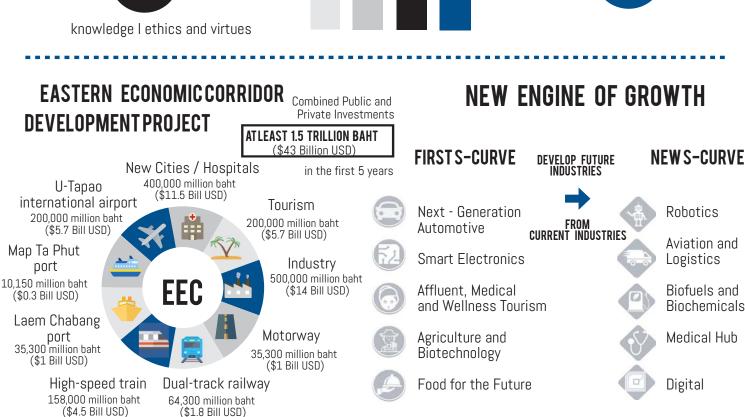
Top 10 Imports (Jan-Nov 2017)

1. Machinery & Parts 2. Crude Oil 3. Electrical Machinery & Parts 4. Chemical Products 5. Jewelry 6. Auto Parts & Accessaries 7. Iron, Steel, & Products 8. Electrical Integrated Circuits 9. Other Metal Ores 10. Computer, Equipment & Parts

# **ECONOMIC POLICIES**







# INVESTMENT POLICIES





Strong Economic **Fundamentals** 



**Business-friendly** Environment





Excellent Infrastructure Attractive Incentives

## WHAT's new in 2017

projects

bil. USD (as of Sep)

#### Revised Investment Promotion Act (effective as of 25 Jan 2017)

Exemption of CIT up to 13 years for R&D, advance techonology and innovation

50% reduction of Investment Tax CIT up to 10 years

Allowance

Special packages for targeted core technology

100-300 % tax deduction for R&D expenses and technology and workforce development

#### Competitiveness Enhancement Act (effective as of 14 Feb 2017)

**Exemption of CIT** up to 15 years

10,000 million Baht matching fund for targeted industries. Import duty exemption.

All other privileges under old and revised IPA.

300% tax

deduction

#### EEC Act (to become effective in 2017)

Expected total investment of 1.5 Trillion Baht (\$43 bn USD) in first 5 years.

Cover investment in Chachoengsao, Chonburi, and Rayong.

Smart Visa Issuance for Talents, Foreign Investors, Foreign Executives and Startups. International university establishment in high technology field.

## Incentives

#### Merit-based

Grant additional incentives to encourage investment that benefit the country or overall industry

- Competitiveness Enhancement
- Decentralization
- Industrial Area Development

#### Activity-based



Classified incentives based on importance of activities

- INCENTIVES -

8 years of CIT Exemption

+50% reduction

for further 5 years

#### Tax and Non-Tax including... **Incentives**

0 - 8 years of CIT Exemption

on R&D investment Exemption of import duties on raw materials for use in production

for export

Exemption of import duties on machinery

## Special Economic Zones (SEZ)

## Super Clusters







Eco-friendly Petrochemicals and Chemicals



Digital **Parks** 



Medical



Automotive and Parts



Electrical Appliances, Electronics and Telecommunication Equipment

## Border

Kanchanaburi



(SEZs

Tak

## Chiang Rai Nong Khai Nakhon Panhom Mukdahan Sa Keow Trat Song Khla $\rightarrow$ Narathiwat

## **Other** Clusters



- INCENTIVES -3-8 years of CIT Exemption +50% reduction for further 5 years

## **Targeted Industries**

Each zone with different targeted activities depending on competencies



+ manv more

1. Agricultural, fishery and targeted industries



2. Ceramic products



3. Textile, garment, and leather industries



4. Manufacture of furniture



5. Gems and jewelry



6. Medical equipment



7. Automotive, machinery, and parts



8. Electrical appliances and electronics



9. Plastics



10. Medicine 11. Logistics



12. Industrial estates/zones



13. Tourism related industry



## Thailand Investment Factsheet 2017 =



## Jan.- Sep. 2017



604 **Projects** 

**Value** 168.8 billion baht

Foreign Direct Investment (FDI) in Q1-Q3 (2015-2017)



978 **Projects** 60 0



460 applications (47%) are in the 10 target industries, The projects value is 171.8 billion baht in total.

Total investment value 376.6 billion baht







**Autoparts &** billion baht Accessories

billion baht



911 **Projects** 11 **Approved Projects** 

**Most Approval** 

465 approvals (51%) are in the 10 target industries, The projects value is 173.1 billion baht in total.

Total investment value 565.7



**Highest value** 52.6

billion baht **Autoparts &** Accessories

#### Top 10 countries to apply for a promotion



**Digital** 

Agriculture and Biotechnology



**Projects** 









Top industries for Foreign investors

Electronics

Chemical

Service and Public Utility

The value of

project

**EEC** 

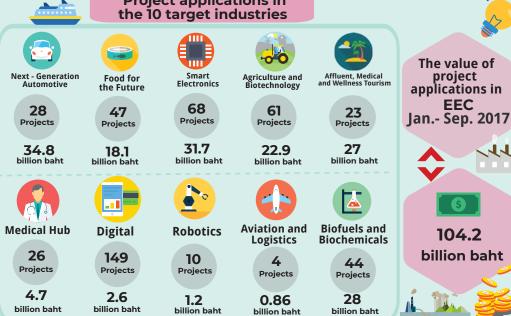
104.2

billion baht

Anoter

29

Project applications in



Numbers of project approved in each zone



South Korea

# THAILAND'S

# EASTERN ECONOMIC CORRIDOR



## STRATEGIC LOCATION

- Thailand's flagship special economic zone, located in Rayong, Chachengsao and Chonburi
- Facilitate and attract investment in 10 targeted industries
- Excellent infrastructure linkage (200 kms from Bangkok through highway linkages, Laem Chabang commercial port, Map Ta Phut industrialport, U-Tapao international airport)
- Connect Indian Ocean with Pacific Ocean, CLMV, South China: via multi -modal linkages and Free Trade Areas(FTAs)

## CORE AREAS-INVESTMENT PROJECT



#### infrastructures

U-Tapaoair port and aircraft maintenance Sattahipcommercial seaport

Laem Chabang port phase#3

Map Ta Phut port phase#3

High-speed rail-east route

Double-track railway

Highways and motorway

10 TARGETED **INDUSTRIES** 



#### Business, Industrial clusters and Innovation hub

Next-generation automotive (EV/AV)

Aviation industry Robotics, Smart electronics

Advanced petrochemical and Bioeconomy

Medical hub

First

S-Curve



#### New cities and communities

Global Business Hub / Free Economic

New Cities, Inclusive growth

**Public Utilities** 









**♦** Digital Infrastructure - Digital Park - Data Center



**♣** EEC-A **Aviation Hub** 



Next - Generation Automotive





**Smart Electronics** 

Affluent, Medical and Wellness Tourism



New



Aviation and Logistics





Biofuels and Biochemicals



Medical Hub

National Defense



Digital

Robotics



Biotechnology Food for the Future

Agriculture and



## INVESTMENT INCENTIVES

#### Maximum incentives for qualified investment projects

Exemption of corporate income tax for up to 15 years

Exemption of import duties

on machinery/raw or essential materials imported for use in production for export/goods for R&D

**Matching Grants** 

for investment/R&D/innovation/human resources development for targeted industries.

Permission to own land for BOI promoted projects

Rights to state's land lease for 50 years

renewable upon approval for a further 49 years

15% personal income tax rate, the lowest rate in ASEAN

for foreign executives working for regional headquarters or international trading companies, treasury centres, along with regional R&D centres.

One-stop service center to facilitate foreign investors

provide useful information, and issue permits for trading, export and import all in one location.

Strategic Target Center (STC)

to attract investors, experts and scientists from around the world.

#### SMART VISA

Eligibility

of Applicants

 Foreigner working in 10 targeted industries: (1) Talent (2) Investor (3) Executive/ Venture capital (4) Startup \* including spouse and children

\*Open for Application from 15 January 2018

Incentives

- No work permit/ Re-entry permit required
- Period of stay: 1 - 4 years

- Spouse and children obtained the same rights as Applicants

## FOREIGN HIGHER EDUCATIONAL INSTITUTES IN EEC

regulatory incentive for institutes meeting requirements

Certified by the QS World University Rankings by Subject / the Times Higher Education Subject Ranking

Establish campus in EEC in collaboration with Thailand's higher educational institute

provide the same academic standards in EEC campus as in main campus

## FOREIGN INVESTORS IN EEC $^{f st}$



## Thailand 4.0

Thailand 4.0 is an economic development model which aims to (1) unlock the country from "a middle income trap," "an inequality trap," and "an imbalanced trap" (2) advance the country toward the "first world country" that is stable, prosperous, and sustainable within the context of the 4th industrial revolution.

The model will follow the direction of the 20-year National Strategic Plan by building strength from within, and connecting the country to the global community under the principle of "Sufficiency Philosophy" through the "Pracharat" mechanism.

#### From Past to Future



Thailand 4.0 value-based & innovation-driven



Thailand 2.0 light industry



Driven by Natura Resource

#### 3 Traps







Middle-income

Inequality

**Imbalance** 



- 1. Economic prosperity: to create a value-based economy that is driven by innovation, technology and creativity
- 2. Social Well-being: to create an inclusive society that moves forward without leaving anyone behind"
- 3. Raising Human Values: to transform Thais into "Thais 4.0 in the first world".
- 4. Environmental Protection: to become a "Livable society" that possesses an "economic system" capable of adjusting to climate change" and "low carbon society".

#### 5 Agendas



Incubating entrepreneurs and developing networks of enterprises driven by innovation



Strengthening internal economy through mechanisms of 18 provincial clusters and the 77 provinces



Preparing Thais 4.0 for a first world nation



Development of technology clusters and future industries



#### **Building** strength from within

Thailand 4.0

Connecting to the global community

- Economic Wealth
- Social Well-beings Environmental Wellness
- Human Wisdom



- Save the Planet
- Secure Peace
- Sustainable Growth
- Share Prosperity

#### **New Growth Engines under Thailand 4.0**

#### **Competitive Growth Engines**

- Enhancing research and development capacities
- Building technology clusters and innovation
- Incubating entrepreneurs in technology, design and innovation
- Developing innovation-driven state enterprises
- Developing new skills and creating jobs to adapt to future changes
- Creating an ecosystem that promotes the ease of doing
- Implementing new forms of business management that can operate effectively on both real and digital platforms
- Encouraging joint ventures between the public and private sectors for large-scale projects

#### **Inclusive Growth Engine**

- Enhancing digital skill literacy, ICT literacy, information and media literacy of Thais
- Developing economic clusters at the province and provincial level
- Developing innovation hubs at the regional level
- Strengthening grassroots economies in local community
- Supporting and strengthening social enterprises
- Supporting and strengthening Small and Medium-sized Enterprises (SMEs), and enhancing their global competitiveness
- Enhancing capacities and fulfilling potentials of the Thai population to equip them with necessary skills to cope with current global dynamics
- Building networks of cooperation through Pracharat mechanism

#### **Green Growth Engine**

- Advocating production with the use of environmental-friendly technologies
- Promoting the use of renewable energy
- Developing Smart Cities and Livable Cities
- Shifting from the traditional concept of "Cost Advantage", to "Lost Advantage". whereby loss reduction is calculated for the whole system
- Encouraging private sector to become "Doing good, Doing Well" organization

#### **Developing Thai Industries**

#### **New S-Curve**



Biofuels & **Biochemical** 



Robotics



Digital



Medical Hub



Cement

2nd Wave S-Curve

Aviation & Logistics

## **Future Industry**

#### First S-Curve





Affluent, Medical and Wellness



Next-Generation Automotive

Food for the

Future

Agriculture & Biotechnology

- 1. First S-Curve: well-established industries that require further innovative improvements and R&D so as to add value to industries
- 2. New S-Curve: industries that should enhance their capabilities to support future competitiveness
- 3. 2nd Wave S Curve: Industries that require improvements in order to keep up with global competitions



Petroleum & Plastic



Gems & Jewelry





Textile &

Clothing















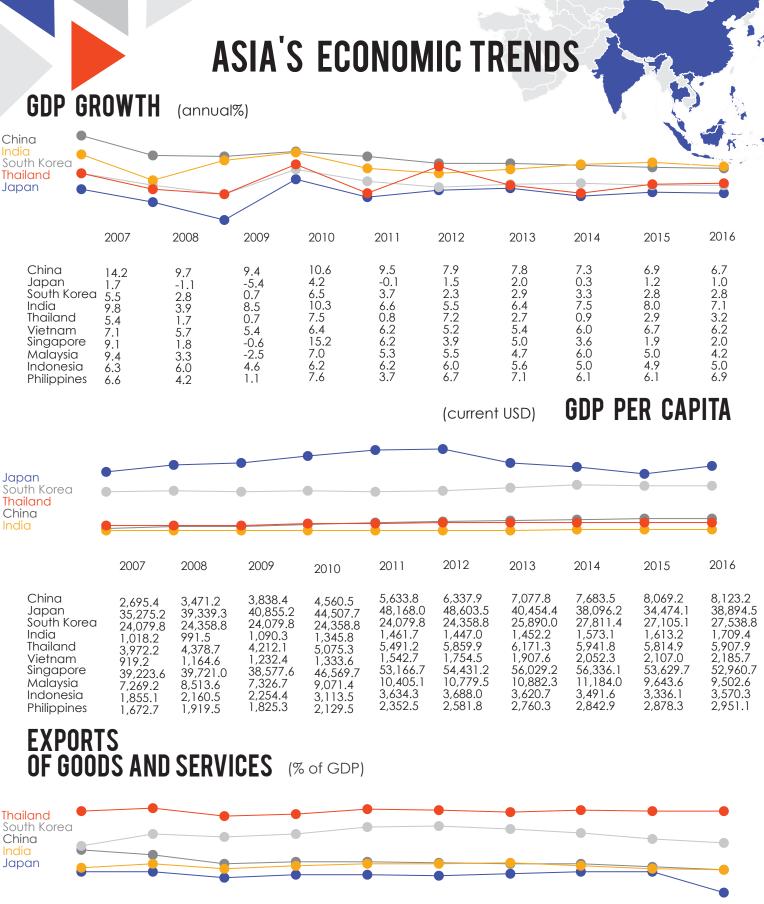


Metal

# THAILAND'S INTERNATIONAL RANKING

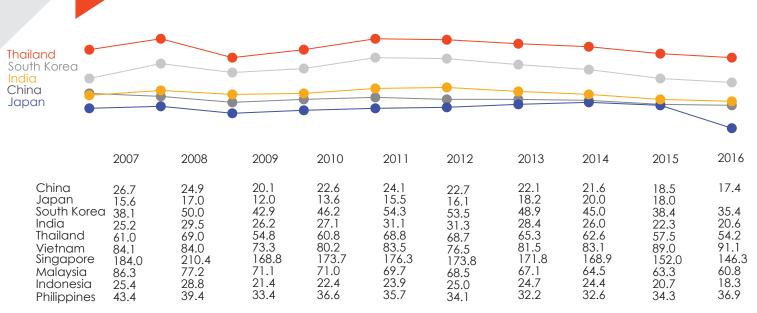


Organisation s	Indexes	2008	2009	2010	2011	2012	2013	2014	2015 5 2015-2016	2016	2017 7 2017-2018	2018 2018-2019
World Bank Group	Ease of doing business index	15/178	13/181	12/183	19/183	17/183	18/185	18/189	26/189	49/189	46/190	26/190
IMD World Competitiveness Center	World Competitiveness Yearbook Ranking	27/55	26/57	26/58	27/59	30/59	27/60	29/60	30/61	28/61	27/63	
World Economic Forum	Global Competitiveness Index	34/134	36/133	38/139	39/142	38/144	37/148	31/144	32/140	34/138	32/137	
Bloomberg	Misery Index								60/60	63/63	65/65	
World Economic Forum	Networked Readiness Index	47/134	47/133	59/138		77/142	74/144	67/148	67/143	62/139		
United Nations	E-Government Development Index	64/183		76/184		92/191		102/193		77/193		
US News	Best Countries to Start a business									1/60	1/80	
OECD	PISA Score							Science Reading Math	54/70 57/70 54/70			
Transparency International	Corruption Perceptions Index	80/180	84/180	78/178	80/182	88/174	102/175	85/174	76/167	101/176		
Cornell University, INSEAD and the Worl Intellectual Property Organization (WIPC		44-130	60/132		48/125	57/141	57/142	48/143	55/141	52/128	51/127	
Corporate Knights	Measuring Sustainability Disclosure						40/45	27/46	17/45	13/45	10/55	

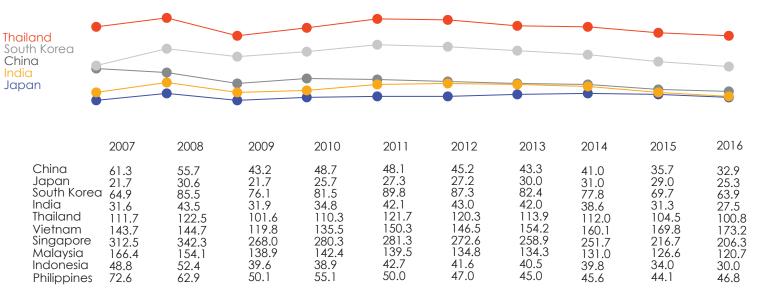


#### 2016 2007 2008 2009 2010 2011 2012 2013 2014 2015 22.0 17.6 45.3 19.9 32.0 17.4 19.6 China 24.4 26.3 26.5 24.5 24.1 35.9 25.4 12.5 47.5 17.5 50.3 23.0 Japan 15.0 14.9 15.9 17.5 14.5 53.9 25.4 42.2 19.2 68.9 55.7 South Korea 49.4 50.0 56.3 24.3 20.6 22.6 24.5 India 21.0 24.5 Thailand 71.4 64.4 66.5 70.9 68.1 69.4 69.1 68.9 69.8 80.0 197.2 70.3 63.0 72.0 79.4 83.6 86.4 89.8 93.6 Vietnam 70.5 177.9 70.9 199.7 203.3 194.2 193.4 172.1 Singapore 231.2 192.2 214.8 73.8 23.7 86.9 24.3 67.2 19.1 99.5 75.6 23.9 91.4 85.3 Malaysia 106.2 79.3 26.3 24.2 29.8 21.2 Indonesia 29.4 24.6 32.2 34.8 32.0 28.0 28.9 28.4 28.0 **Philippines** 43.3 30.8

# IMPORTS (% of GDP) OF GOODS AND SERVICES



## MERCHANDISE TRADE (% of GDP)



net (BoP, current bil. USD)

## FOREIGN DIRECT INVESTMENT

