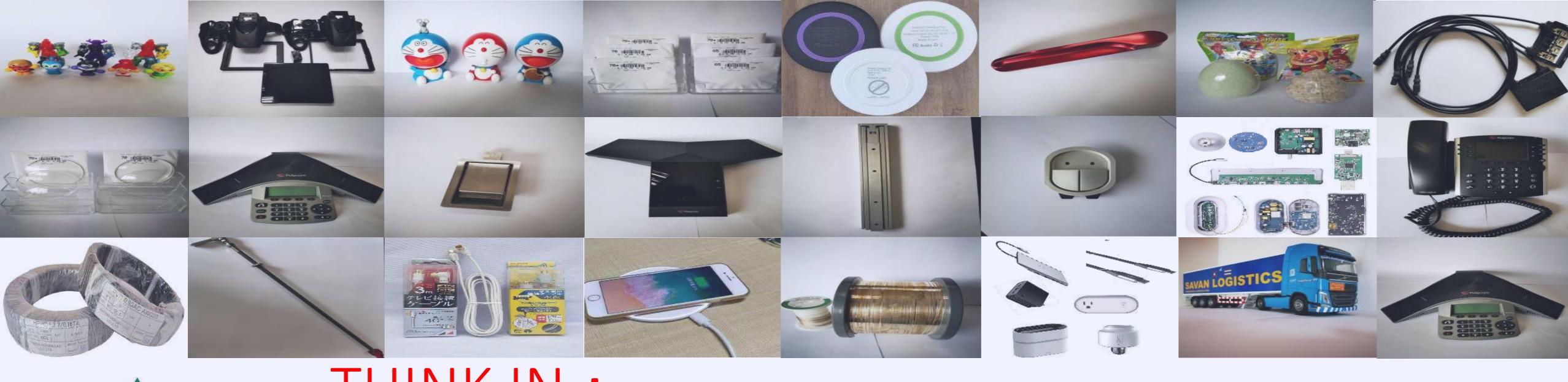




CROSS BORDER ALTERNATIVE MANUFACTURING PRODUCTION BASE IN SAVAN PARK SEZ-

JMPOSSJBLE TO J M POSSJBLE GATE WAY TO THE GLOBAL MARKET





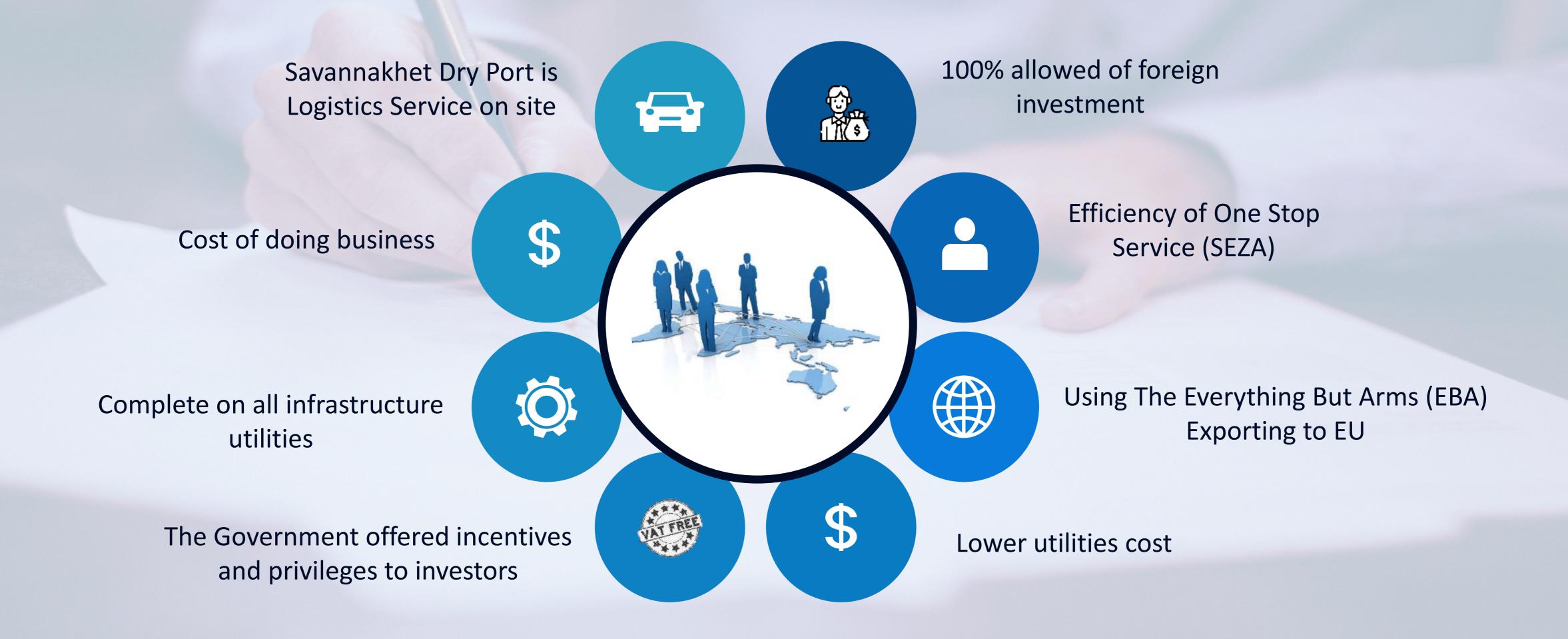
# THINK IN Laos MADE IN Savan Park SEZ - Zone C





## Why have to Invest Savan Park





#### Infrastructure and Facilities within Zone





#### Power Substation:

A 115/22KV power substation are installed in Savan Park which provide continuous and sustainable electricity to all investors in Savan Park.



#### Savan Dormitory:

Dormitory 195 rooms are build for employee with maximum security with minimum costs



#### Treated Water Supply:

Water pipe P200 are installed in Savan Park with delivery of treated water to doorstep 7,000m<sup>3</sup>/day.



Waste water treatment facility are located in Savan Park



Main concrete road 15M



Telecommunication are all connected in Savan Park to keep everyone connected

#### Cost of Doing Business in Savan Park



#### **Land Lease Cost**

75 Years lease period

Land Cost	$>20,000 \text{ m}^2 \text{ 1m}^2 = \text{USD } 37.80$
	<20,000 m <sup>2</sup> 1m <sup>2</sup> = USD 44.10
Maintenance	USD 125/Month

**Fees** 

#### Electricity

A 115/22KV power substation are installed in Savan Park

Voltage 22 KV	LAK 1,369 = USD 0.07/kwh
Voltage 115 KV	LAK 1,309 = USD 0.07/kwh

#### **Water Supply**

Water pipe P200 delivery of treated water to doorstep 7,000m³/day

Treated water: LAK  $5,752 = USD 0.3/m^3$ 

#### Labor wages

2023	LAK 1,300,000 = USD 66/month
2022	LAK 1,200,000 = USD 70/month
2018	LAK 1,100,000 = USD 129/month
2015	LAK 900,000 = USD 111/month
2010	LAK 626,000 = USD 78/month
SSO	Employer: 6% , Employee: 5,5%

#### Work permit and Visa Fee

Work permit	LAK 1,200,000 = USD 61/person/year
Stay permit	LAK 1,300,000 = USD 66/person/year
VISA	LAK 1,200,000 = USD 61/person/year
*Document Processing Fees LAK 400,000 = 20 USD/Time	

\*Document Processing Fees LAK 400,000 = 20 USD/Time

Remark: USD rate is according by exchange rate USD 1 = LAK 19,748 on 1st Sep 2023 referenced by Public Bank

#### Video Road Map of Savan Logistics



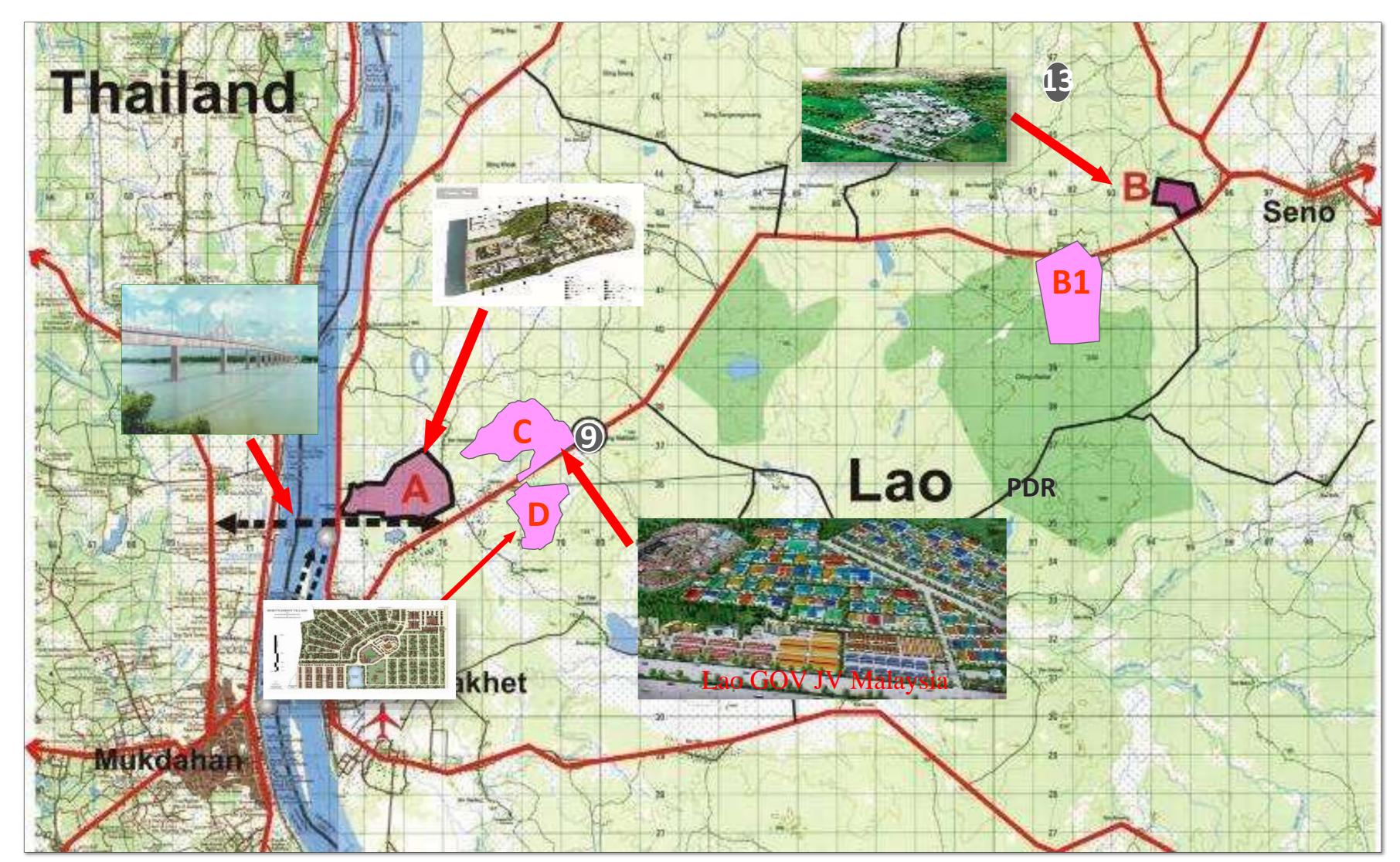
#### HENAN JIANGSU To XiAn >> EU Shanghai Shanghai Chongqing Chongqing ZHEJIANO GUIZHOU IM Bhutan Taipei Kunming Taiwan Bangladesh GUANGXI Kaohsiung City Shenzhen Nanning Mohan Macau Hong Kong Myanmar Hanoi (Burma) Navpvitaw Vung Ang Vientiane Vientiane Yangon Khonkean Lao Bao Luzon Da Nandalands Thailand Savannakhet Mae Sot To India Bangko Vietnam Bangkok Campodia Philippines Pattaya City Phnom Penh Spratly Islands Ho Chi Minh City **Bukit Kayu Hitam** Penang Brunei Medan Malaysia Kuala Lumpur NORTH Kuala Lumpur Manad Sing pore SARAWAK EAST KALIMANTAN NORTH SULAW WEST Google My Maps WEST KALIMANTAN

# Wesse are

- Located along East West Economic Corridor (EWEC)
- Located at crossroad of One Belt One Road (OBOR)
- Bordering with Mukdahan Province of Thailand
- Multi sea port access ( Danang Sea Port& Laem Chabang Sea Port
- ❖ 8 km away to Savannakhet International Airport
  - 455 km away to Vientiane (via Lao road)
- ❖ 330 km away to Vientiane (via Thai road)
- 8 km to downtown Savannakhet

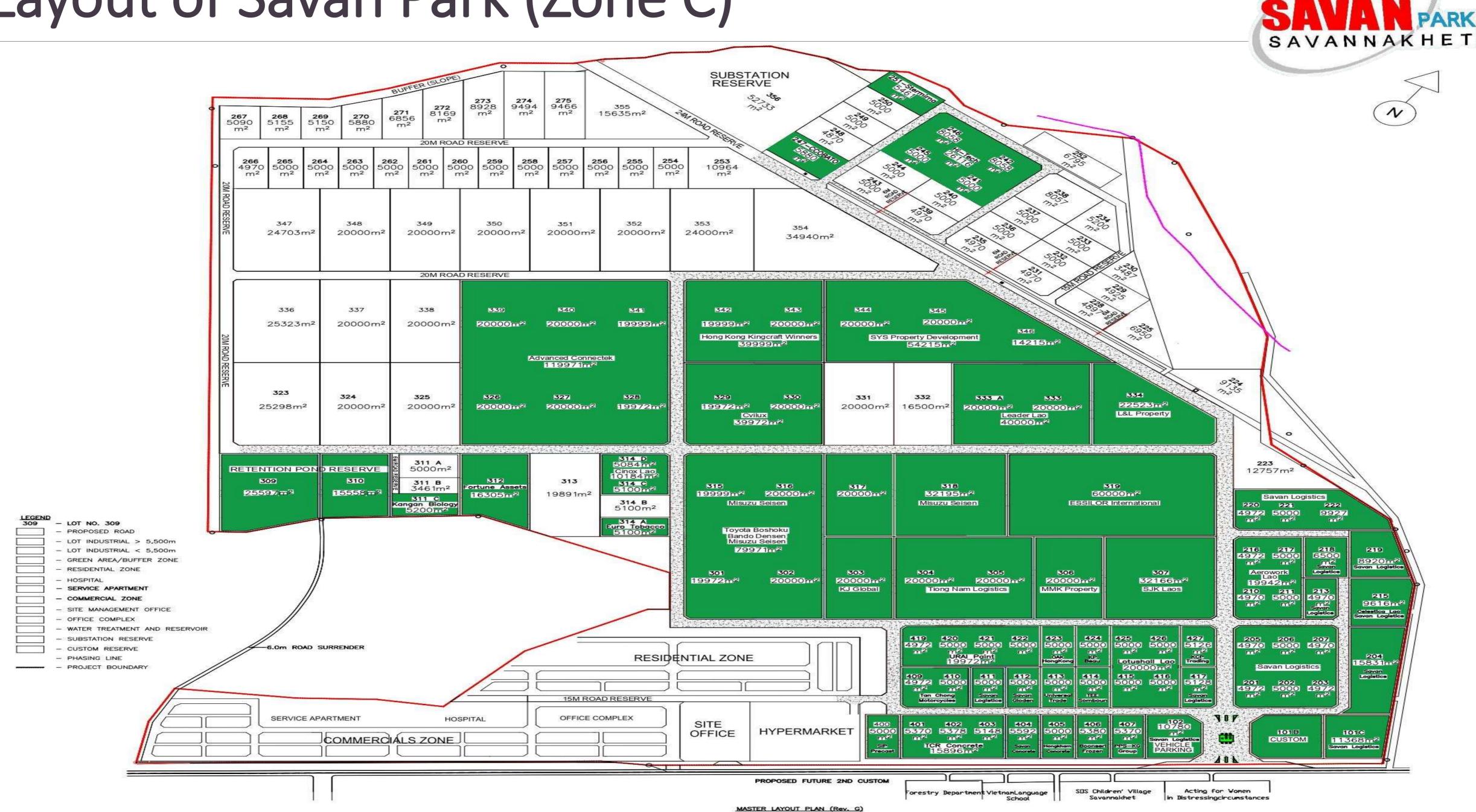
#### LOCATION OF ZONE A, B, B1, C & D





- Zone A: Service Hub
- Zone B: Industrial Hub
- Zone C: Commercial , Industrial
   & Logistics Hub
- Zone D: Residential Hub

## Layout of Savan Park (Zone C)



## Commercial Development Layout of Savan Park







#### What The Government Offer





shutterstock.com • 764218630

#### Tax Holiday

2 years to 10 years of tax holiday offered to investors invested in Savannakhet Special Economic Zone Area Low & Flat Corporate Income Tax

8% or 10% of corporate income tax upon expired of tax holiday.

Flat Income Tax

5% flat for personal income tax

Flat
Dividend Tax

5% flat of dividend tax

VAT

0%

CUSTOMS DUTIES

0%













#### Savannakhet Special Economic Zone Authority (SEZA)



#### What SEZA Offer



- Investment License,Business Registrationwithin 5 working days
- Tax registration and company seal.
- Foreign ID card, working permit.
- **A** Labor recruitment.
- Public utilities
- Other legal issues



- Simplified C/O application for investors.
- Issuance of country of origin certificate within 1 day.



- PM177 approved on year2003
- ❖ PM 177 is the only decree that apply in Savannakhet Special Economic Zone.
- PM 177 offered numerous tax incentives to investors who invested in Savannakhet Special Economic Zone.

## What Are We Looking For





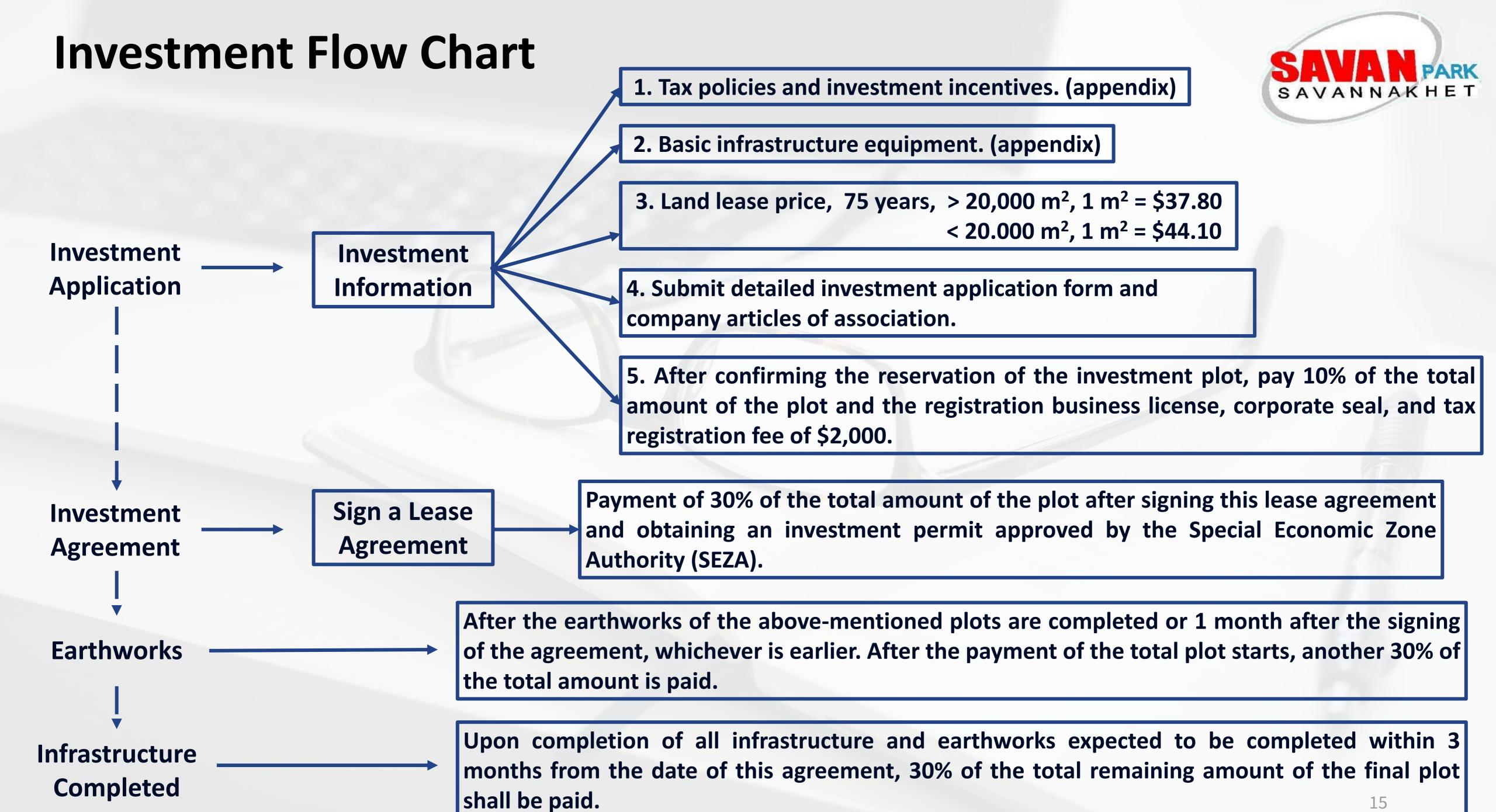
- Machinery & equipment
- Molding manufacturing
- Vehicle parts manufacturing
- Vehicle assembling
- Aviation Industry
- Automation trading
- Apparel manufacturing



- Electrical products manufacturing
- PCB manufacturing
- LED manufacturing
- Wire harness manufacturing
- Electronic parts assembling
- Solar panel board assembling
- Pharmaceutical



- Grading, packaging & storage of agro products
- Agro products trading
- Cold storage for agro products





## Employment Rate in Savannakhet Special Economic Zone



Total: 4,214

Lao PDR, 3,960

## Approved Investment @ Savan Park



Total: 82 companies



#### Our Tenants



































## Together We Grow



#### ESSILOR LAO CO., LTD.







#### AEROWORKS LAO CO., LTD.













#### CERTIFICATE OF APPROVAL

This is to certify that the Quality Management System of:

Aeroworks Lao (Co.) Ltd.
Lot 210 & 211, Savan-SENO Special Economic Zone-C
(Savan Park), KM 10, Nongdeun Village, Kaysone
Phomvihane District, Suvannakhet Province, Laos

#### AS 9100 Revision C

This certification has been performed in accordance with the requirements of EN 9104:2006.

The Quality Management System is applicable to:

Manufacture of parts for aircraft cabin interiors

This certificate forms part of the approval identified by certificate number BGK6015053

Approval Certificate No: BGK6015053/E

Original ASCS Approval 16 January 2013

Certificate Expiry: 15 January 2016





#### KP BEAU LAO CO., LTD.



















#### CELESTICA LAO CO., LTD.















#### TIONG NAM LOGISTICS CO., LTD.









#### MISUZU LAO CO., LTD.







#### ACON LAO SOLE CO., LTD.







#### CVILUX LAO CO., LTD.











#### LEADER LAO CO., LTD.



















#### BANDO DENSEN LAO CO., LTD.







## Paint Company Denzo & URAI



















#### XUN WAH BUILDING MATERIAL MANUFACTURE CO., LTD.



















## HI-TECH SAVANNAKHET APPAREL SOLE CO., LTD.



















### SYS GROUP GARMENT MANUFACTURING



























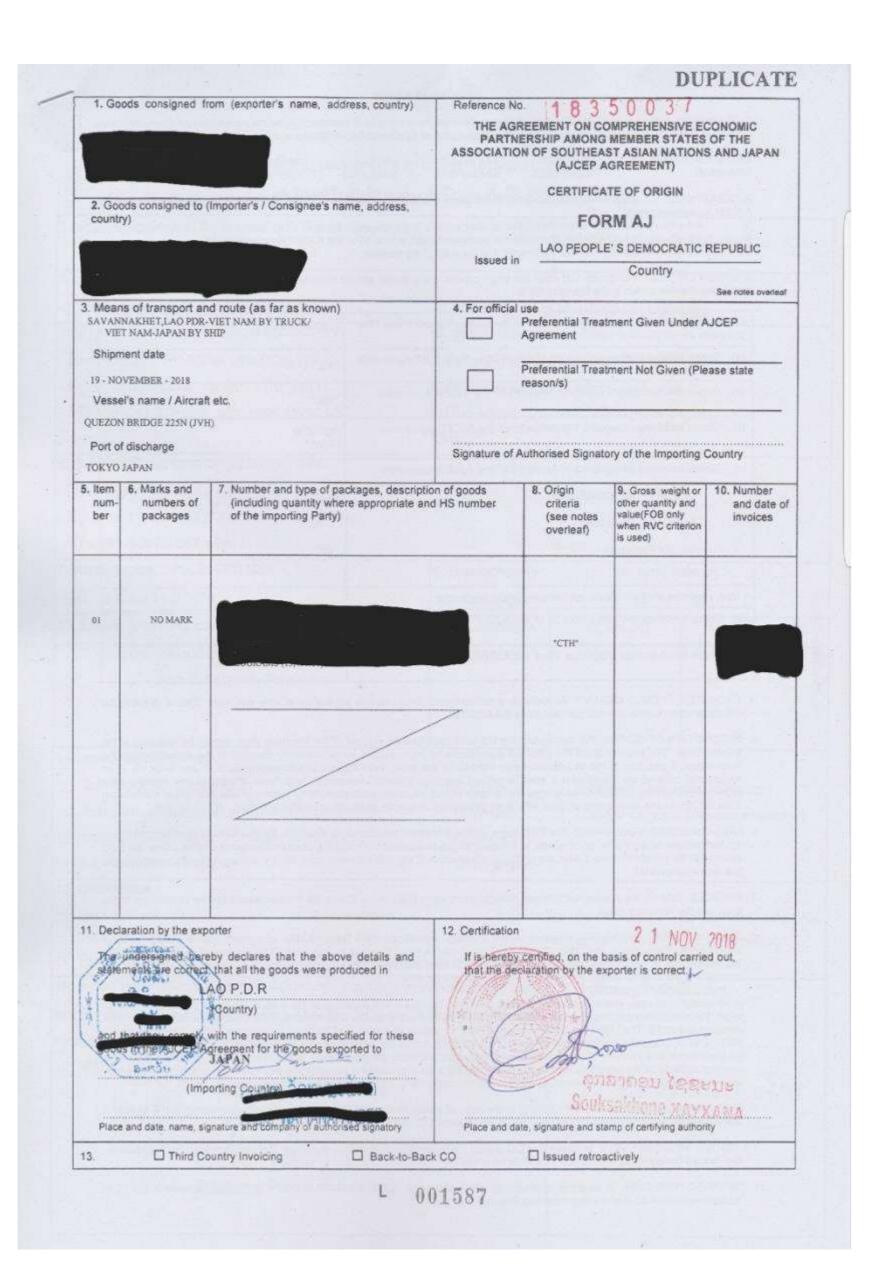






## Certificate of Country Origin (C/O) Issued by SEZA





iocaca by	
Form A	EU 28 Countries)
Statement of Origin	EU (28 Countries) Switzerland, Norway and Turkey
Invoice Declaration	Indonesia, Thailand, Vietnam and Philippines
Form A	Canada, Russia, Belarus, Kazakhstan and Japan
Form D	(Among Member of ASEAN) Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippine, Singapore, Thailand & Vietnam
Form S	Vietnam
Form Al	India & Member of ASEAN
Form DFTP	India
Form APTA	Bangladesh, China, India, Korea & Sri Lanka
Form AHK	Hongkong, China and (Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand, Cambodia, Myanmar and Vietnam)
Form E	China and (Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand, Cambodia, Myanmar and Vietnam)
Form SPT	China,
Form AK	Korea and (Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand, Cambodia, Myanmar and Vietnam)
Form AJ	Japan and (Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand, Cambodia, Myanmar and Vietnam)
Form AANZ	Australia, New Zealand and (Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand, Cambodia, Myanmar and Vietnam)
Form CO Korea	Korea
Form CO White	Taiwan, China, USA



#### Our Achievements





















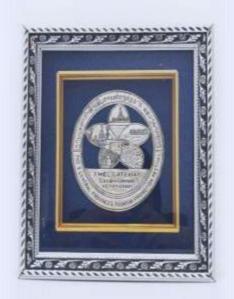
















## Fun @ Savan





























## Your Investment Consultant







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springloh@savanpark.com
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SPD Advisory Board Member
(Investors Relations)

Tee Chee Seng
teecs@savanpark.com
+856 20 5661 5256
General Manager

Souphavady Phaphanchit souphavady@savanpark.com +856 20 9737 5799 Head of Marketing & Investor Relations / Information Unit

KM 10, Savan Park, Nongdeun Village, Kaisone Phomvihane City, 13000, Savannakhet Province. Lao PDR.

Tel: +856 41 260 241 +856 41 210 555 Fax: +856 41 260 241

www.savanpark.com

# SAVANNAKHET DRY PORT LASAV





# WELCOME MESSAGE

Savannakhet Dry Port (LASAV) is located in Savannakhet Special Economic Zone C – Savan Park. Savannakhet Dry Port established in year 2016 with intention to ease the logistics difficulties in Lao PDR and to transform Lao PDR from land lock to land-linked country.

Savannakhet Dry Port is one of the nine Dry Ports throughout the country determine by the Lao PDR Government with having Savannakhet Dry Port as Pilot Project and Model for the development of 8 others in the near future.

With the convenient and efficiency of Savannakhet Dry Port today, multimodal logistics are able to served from land, sea & air towards doorstep of client without hassle as faced before.

# **OUR MISSIONS**

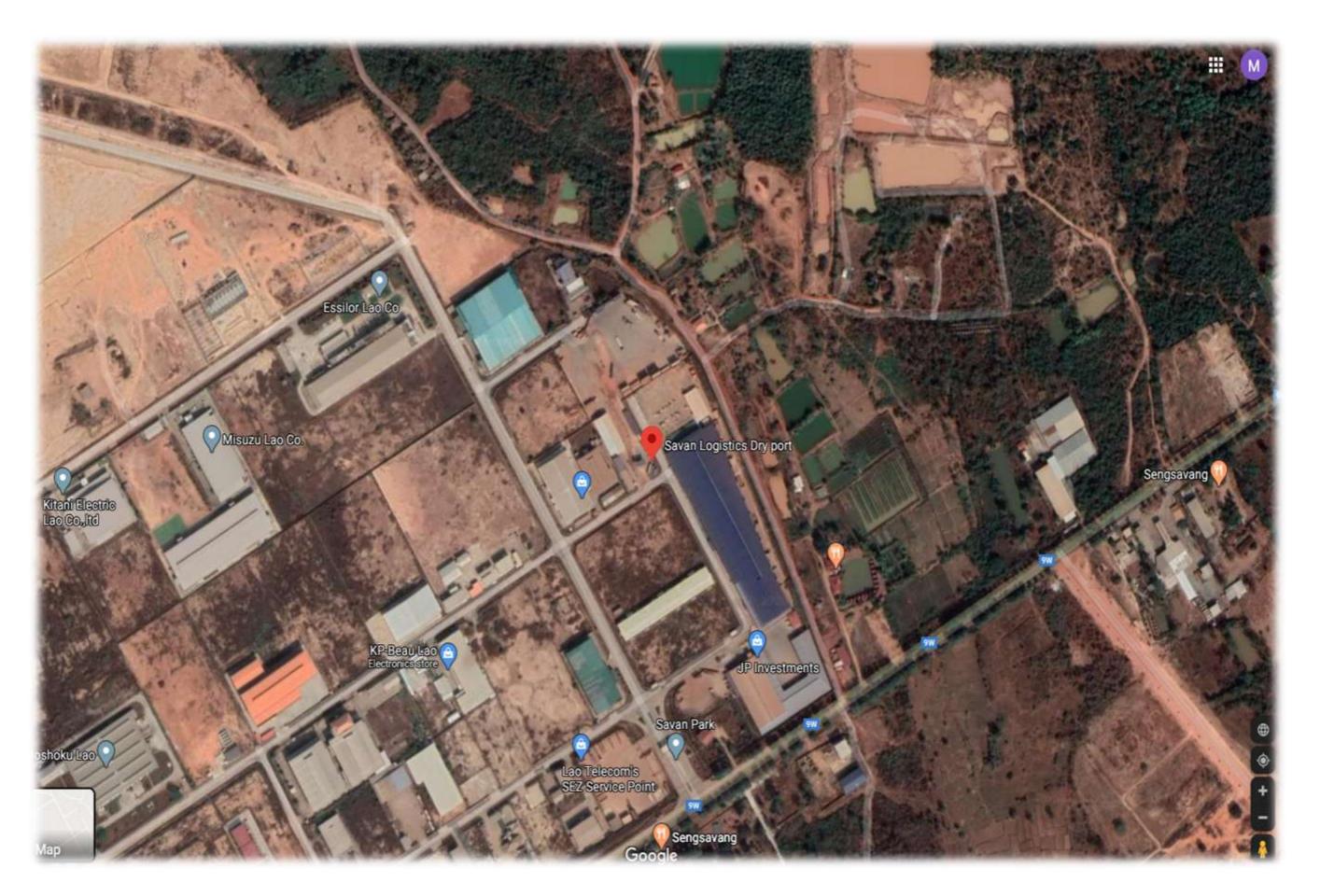




We aim to be the industry leaders by offering high quality services backed by correct and compliant processes. Thus, ensuring that safety, security and documentation are at the heart of everything we do. Prioritizing safety and security enables us to provide you with unparalleled excellence in all aspects of our service, from productivity to occupational health and environmental responsibility and performance.



### **OUR LOCATION**



Located at Savannakhet Special Economic Zone C – Savan Park along route No 9. East West Economic Corridor (EWEC) and cross section at One Belt One Road (OBOR).

Total area of approximately 18,000m2 of area with 11,000m2 of bonded warehouse available. Customs officer are in house and Savannakhet Special Economic Zone authority are located within Savannakhet Dry Port, logistics services arte able to facilitate in the soonest possible time.

In respond to the cashless operation which encourage by the Lao PDR government, all payment transaction within Savannakhet Dry Port is in E payment form which supports by the local bank.

Further than the above, container entering to the Lao PDR are enhanced with E lock and real time GPS tracking. Dry port operation staff able to track the whereabouts of the cargo.

You can download the font from here:

### WE SAVANNAKHET DRY PORT OFFER YOU





### **WAREHOUSING**

Warehouse facilities available within Savannakhet Dry Port.



### FREIGHT FORWARDING SERVICES

To arrange from one end to another by air, road and sea to doorstep.



### **SHIPPING LINE ASSOCIATION**

Member of shipping line association. Deposit free for container.



### **LOGISTICS WITHIN COUNTRY**

To deliver goods from north to south and east to west within Lao PDR.



### **CUSTOMS CLEARANCE**

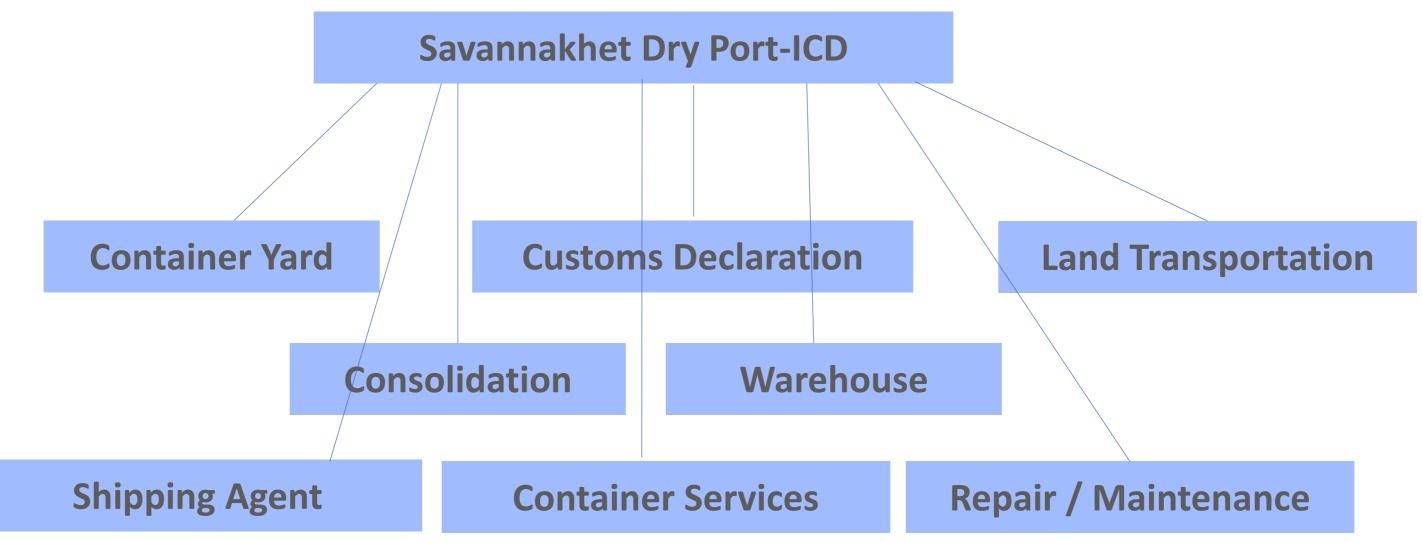
Clearing goods through the customs authority to facilitate the movement of cargo into a country (import) and outside the country (export).



### GLOBAL FREIGHT FORWARDING AGENT

Authorize global freight forwarding agent for DHL.

# FUNCTIONS OF SAVANNAKHET DRY PORT (LASAV)









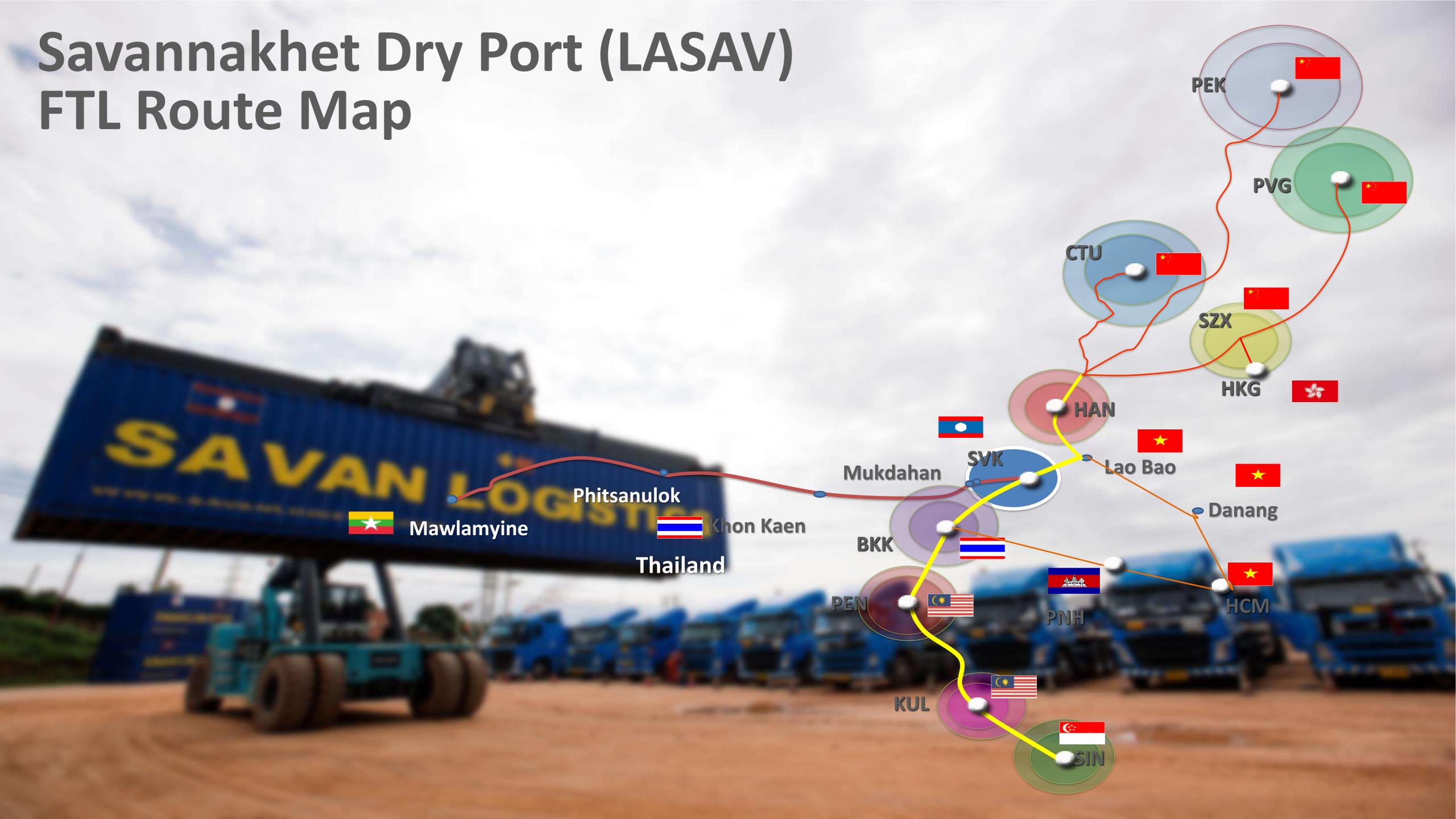




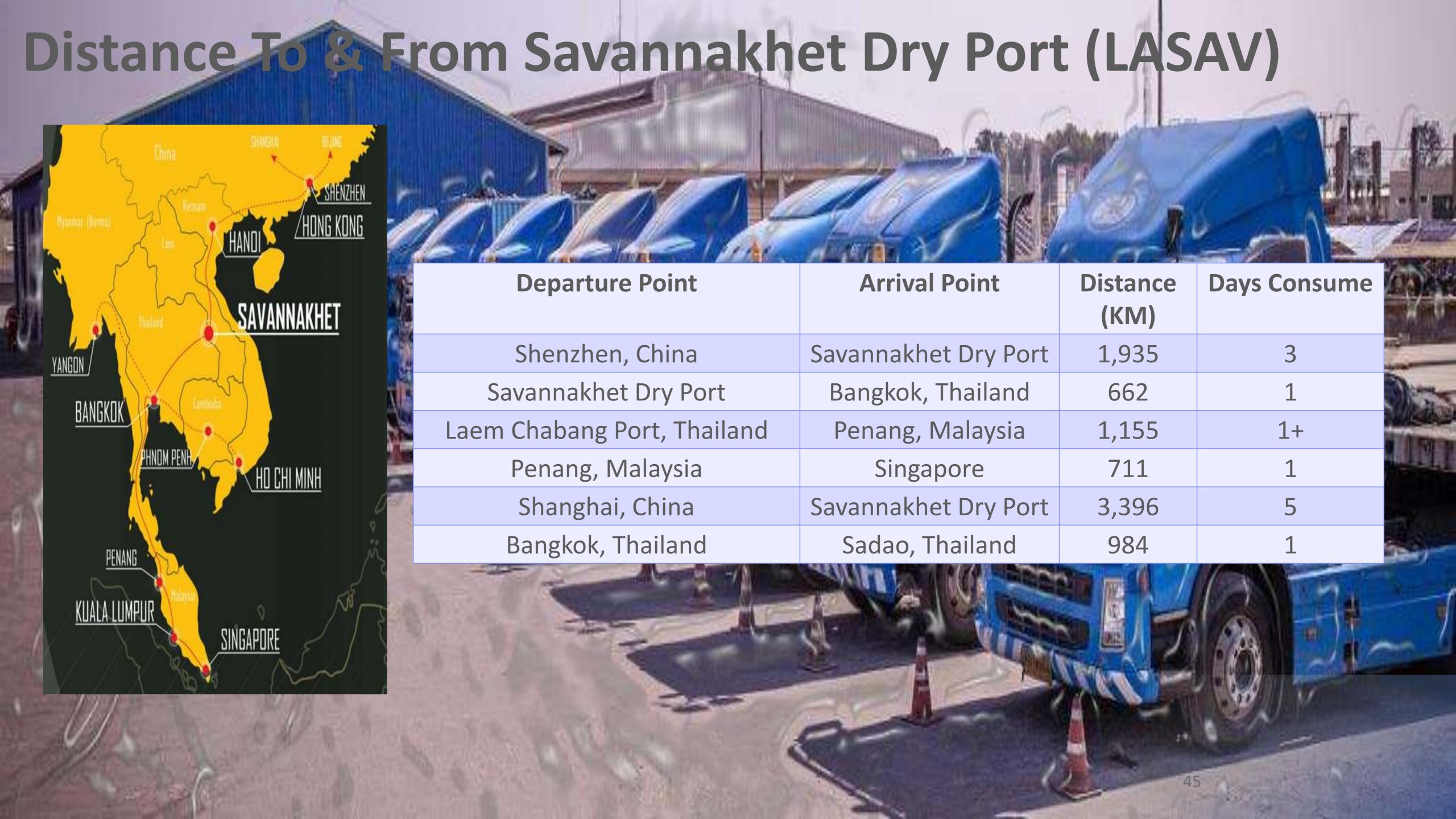












# Savannakhet Dry Port (LASAV) Acknowledgement



POSTAL ADDRESS-ADRESSE POSTALE: UNITED NATIONS, N.Y. 10017

Reference: C.N.576.2019.TREATIES-XI.E.3 (Depositary Notification)

INTERGOVERNMENTAL AGREEMENT ON DRY PORTS BANGKOK, 1 MAY 2013

LAO PEOPLE'S DEMOCRATIC REPUBLIC: RATIFICATION

The Secretary-General of the United Nations, acting in his capacity as depositary, communicates the following:

The above action was effected on 5 November 2019.

The Agreement shall enter into force for the Lao People's Democratic Republic on 5 December 2019 in accordance with its article 5 (2) which reads as follows:

"For each State which deposits its instrument of ratification, acceptance, approval of or accession to the Agreement after the date on which the eighth instrument of ratification, acceptance, approval of or accession to the Agreement is deposited, the Agreement shall enter into force for that State thirty (30) days after the date of its deposit of the said instrument."

7 November 2010





# UNITED NATIONS ECONOMIC COMMISSION FOR EUROPE Trade Division

Palais des Nations, CH1211 Genève 10, Switzerland Tel. +41 22 917 30 10, Fax +41 22 917 0037

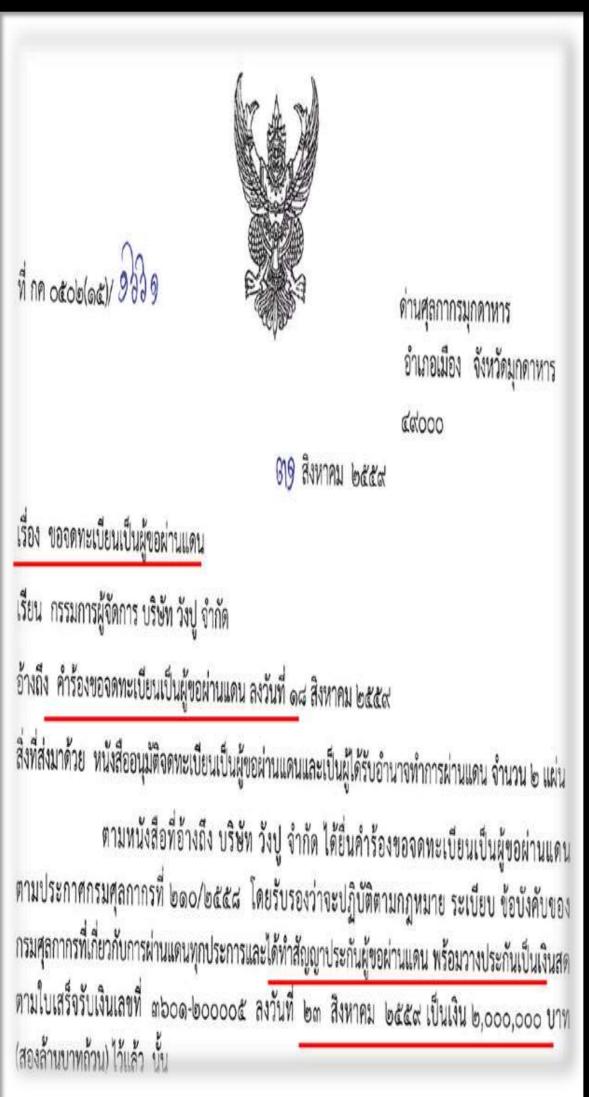
E-mail: locode@unece.org

# UN/LOCODE (CODE FOR TRADE AND TRANSPORT LOCATIONS) Issue 2015-2

(Released on 17 December 2015)

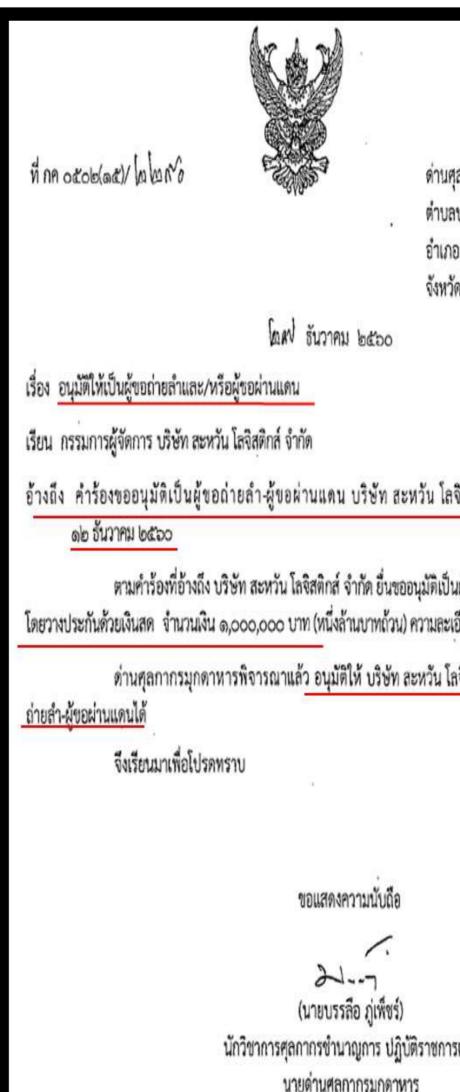
Note to the users of UN/LOCODE

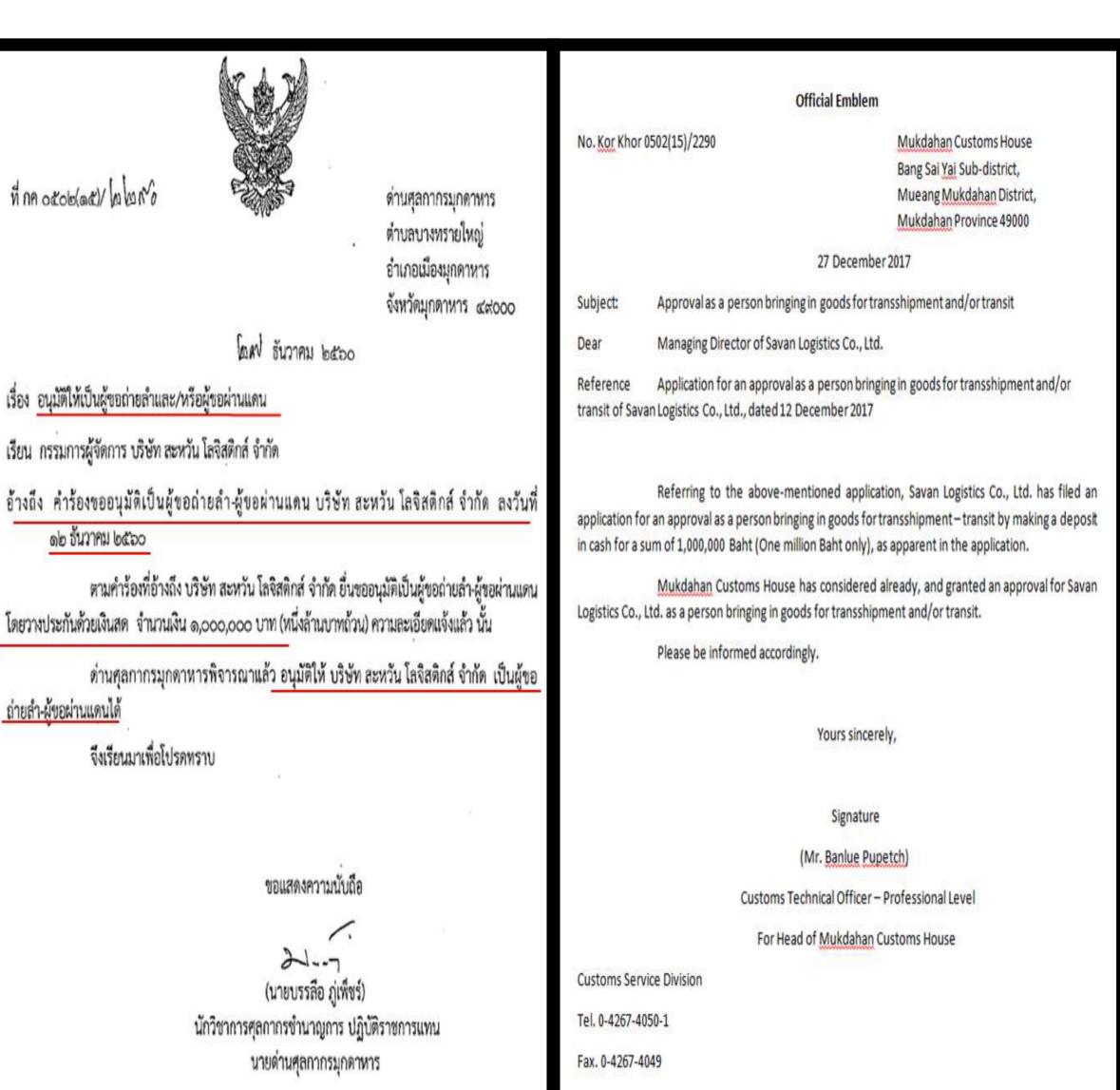
# TRANSIT APPROVAL FROM / TO SAVANNAKHET DRY PORT



MEMORANDUM Governmental Authority: Mukdahan Customs Check-Point, Mueang, Mukdaha, Tel: 042-674-050 Date: 29th August 2016 No. KorKhor 0502(15)/1635 Subject: Notification on List of Name of Entrepreneur Making Guarantee and Bonded Contract to be an Authorized to Formalize Cross-Border Actions To: All Governmental Authority Heads of Bureau, Office and Customs Check-Point Levels Whereas the Wangpoo Co., Ltd. had applied for the registration and laid down a security deposit in order to be an authorized person to formalize cross-border actions according to Customs Notification No. 210/2558, by laying down a security deposit in the amount of 2,000,000.00 Baht (two million Baht only) in accordance with the Receipt No. 3601-200005 dated 23rd August 2016, with Mukdahan Customs Check-Point. Now that, Mukdahan Customs Check-Point has authorized Wangpoo Co., Ltd. to be the authorized person to formalize cross-border actions on from 26th August 2016 onward. This is, therefore, to inform for your kind acknowledgement. (Mr. Yukhonthorn Rattananond) Customs Technical Officer, Professional Level Acting Mukdahan Customs Check-Point Chief TRUE COPY -Signature-(Mr. Thanom Saobai)

Customs Technical Officer, Professional Level





# Permit obtained in Savannakhet Dry Port (LASAV)



ด่านศุลกากรมุกดาหาร อำเภอเมือง จังหวัดมุกตาหาร

619 สิงหาคม ๒๕๕๙

เรื่อง ขอจดทะเบียนเป็นผู้ขอผ่านแดน

เรียน กรรมการผู้จัดการ บริษัท วังปู จำกัด

อ้างถึง คำร้องขอจดทะเบียนเป็นผู้ขอผ่านแดน ลงวันที่ ๑๘ สิงหาคม ๒๕๕๘

สิ่งที่ส่งมาด้วย หนังสืออนุมัติจดทะเบียนเป็นผู้ขอผ่านแดนและเป็นผู้ได้รับอำนาจทำการผ่านแดน จำนวน 🔊 แผ่น

ตามหนังสือที่อ้างถึง บริษัท วังปู จำกัด ได้ยื่นคำร้องขอจดทะเบียนเป็นผู้ขอผ่านแดน ตามประกาศกรมศุลกากรที่ ๒๑๐/๒๕๕๘ โดยรับรองว่าจะปฏิบัติตามกฎหมาย ระเบียบ ข้อบังคับของ กรมศุลกากรที่เกี่ยวกับการผ่านแดนทุกประการและได้ทำสัญญาประกันผู้ขอผ่านแดน พร้อมวางประกันเป็นเงินสด ตามใบเสร็จรับเงินเลขที่ ๓๖๐๑-๒๐๐๐๐๕ ลงวันที่ ๒๓ สิงหาคม ๒๕๕๘ เป็นเงิน ๒,๐๐๐,๐๐๐ บาท (สองล้านบาทถ้วน) ไว้แล้ว นั้น

Transit Permit from
Savannakhet, Laos Dry
Port (LASAV) to Sadao,
Thailand via
Mukdahan,. Thailand



#### ສາຫາລະນະລັດ ປະຊາຫິປະໄຕ ປະຊາຊົນລາວ ສັນຕິພາບ ເອກະລາດ ປະຊາຫິປະໄຕ ເອກະພາບ ວັດທະນະຖາວອນ

ກະຊວງກະສິກຳ ແລະ ປ່າໄມ້ ກິມປກຝັງ

#### ໃບຂຶ້ນທະບຽນວິຊາການ ດ້ານບໍລິການສຸຂານາໄມພືດ Certificate of Registration of Phytosanitary Treatment Service Provider

- ອິງຕາມ ກິດໝາຍວ່າດ້ວຍການປ້ອງກັນພຶດ ສະບັບເລກທີ o6/ລບ, ລິງວັນທີ o9 ທັນວາ 2008.
- ອິງຕາມ ແຈ້ງການຂອງກະຊວງກະສິກຳ ແລະ ປ່າໄມ້ ກ່ຽວກັບການຈັດຕັ້ງປະຕິບັດມາດຕະຖານສາກິນວ່າດ້ວຍມາດຕະຖານສຸຂະ
   ອະນາໄມພຶດ ສະບັບເລກທີ 15 ທີ່ກ່ຽວກັບການຄວບຄຸມການນຳໃຊ້ໄມ້ເປັນວັດສະດຸຫຸ້ມຫໍ່ຜະລິດຕະພັນໃນການຄ້າສາກິນ ສະບັບເລກ ທີ 0034/ກປ, ລິງວັນທີ 18 ມັງກອນ 2006.
- ອິງຕາມ ມາດຕະຖານພາກພື້ນອາຊີ ແລະ ປາຊີຟົກ ດ້ານມາດຕະການສຸຂານາໄມພຶດ ກ່ຽວກັບການອະນຸມັດຂື້ນທະບຽນການຮົມຢາ
   ສະບັບປີ 2014.
- ອີງຕາມບົດລາຍງານ ຂອງຄະນະຮັບຜິດຊອບ ປະເມີນການສະເໜີຂໍຈິດທະບຽນທຸລະກິດດ້ານສຸຂານາໄມຟຶດສະບັບເລກທີ o117/ ກກພ, ລົງວັນທີ o9 ກັນຍາ 2016.

#### ກົມປູກຝັງ ເຫັນດິອອກໃບຂຶ້ນທະບຽນວິຊາການ ດ້ານບໍລິການສຸຂານາໄມພືດໃຫ້ແກ່:

ຊື່ບຸກຄົນ ຫຼື ການຈັດຕັ້ງດຳເນີນກິດຈະການ: ບໍລິສັດ ສະຫວັນໂລຈິສຕິກສ໌ ຈຳກັດ. ຊື່ເຈົ້າຂອງກິດຈະການ: ທ່ານ ດາວວອນ ພະຈັນທະວົງ Phytosanitary
Treatment Permit of
Fumigation from
Ministry of Agriculture
& Forestry



Permit of Methyl Bromide Fumigation for Export Purposes

# We have done Container Train Freight by Lao-China Railway











# SAVANNAKHET SPECIAL ECONOMIC ZONE IMPORT & EXPORT VALUE

	2019	2020	2021	2022	2023 (As on Aug)
Import (USD)	278,497,687.51	214,360,513.35	204,005,109.02	200,783,102.63	110,523,127.15
Export(USD)	296,867,271.45	245,640,544.16	246,437,926.71	207,145,947.38	131,226,534.11

### SAVANNAKHET DRY PORT IN-TRANSIT CARGO VALUE

	2019	2020	2021	2022	2023 (As on Aug)
Value (USD)	4,406,710,926	6,855,500,323	9,445,539,694	5,929,965,550	4,514,970,870

# **OUR BRANCHES**



**LAEM CHABANG PORT** 



NONGKHAI – VIENTIANE FRIENDSHIP BRIDGE 1



MUKDAHAN – SAVANNAKHET FRIENDSHIP BRIDGE 2



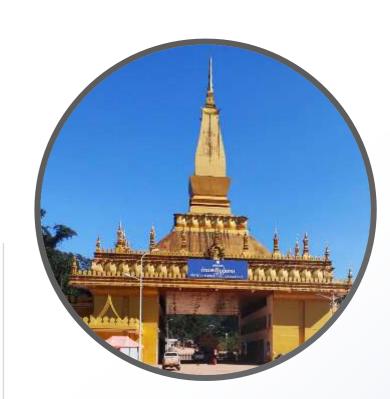
LAOS – VIETNAM

DANSAVANH

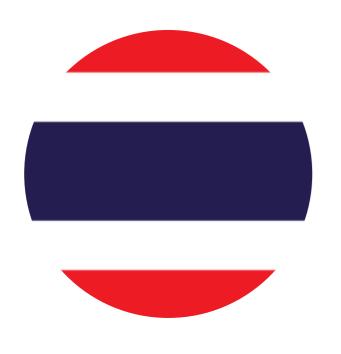
LAOBAO BORDER



LAOS-CAMBODIA NONG NOK KHIENE BORDER



LAOS-CHINA BOTEN BORDER











### **OUR CLIENTS**































































LOGISTEED (THAILAND), LTD.

MUKDA-CHINA CO., LTD.

**MUIPHACHAN** 

**RM ASIA** 

**LEADER** 

LAO CHALERN SAVANPARK GLOBAL

**AIR PANER** 

**CCOBATO** 

**MIYAMOTO** 

SHLA

SSLA

**SJLA** 

**E-MOUN** 

**KJ LAO** 

# **OUR FLEETS**



45 Tons Reach Stacker – 2 Units



**70 Tons Crawler Crane – 1 Units** 



Forklift – 7 Units



Truck & Trailer – 62 Units



6 Wheeler Truck – 3 Units

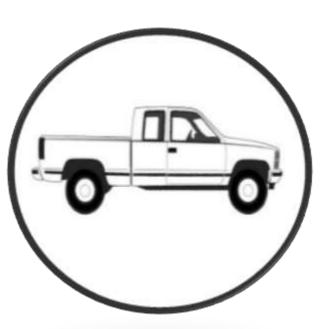


10 Wheeler Truck
With Crane – 1 Unit
Without Crane 1 Unit



Road Freight Containers
20 FT – 48 Units
40 FT – 77 Units

40 HQ - 4 Units 45 FT - 17 Units



Pickup Truck – 18 Units



**Administrative Sedan – 5 Units** 

# THE TEAM



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